

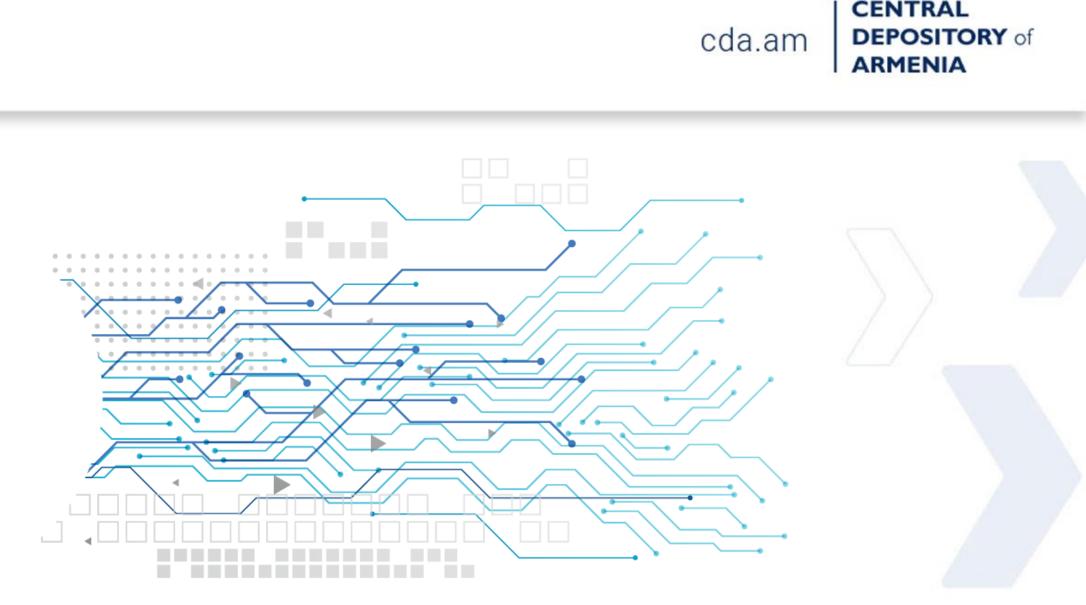
DIGITALIZATION OF SERVICES Levon Klekchyan

October, 2021





The conversion of written and oral communication to electronic messaging that everyone understands. The outcome of digitalisation is higher process efficiency, lower transaction costs and better control.



DIFFERENCE BETWEEN DIGITISE AND DIGITALISE

To **digitise** refers to the act of converting a physical document into a digital one. Scanning a paper invoice and creating a PDF document is an example of digitisation.

To **digitalise** is to transform and improve an entire business model using digital processes, e.g. making the decision that all of a company's financial documents be handled and processed digitally.

> Prerequisite and Opportunities for Digitalisation

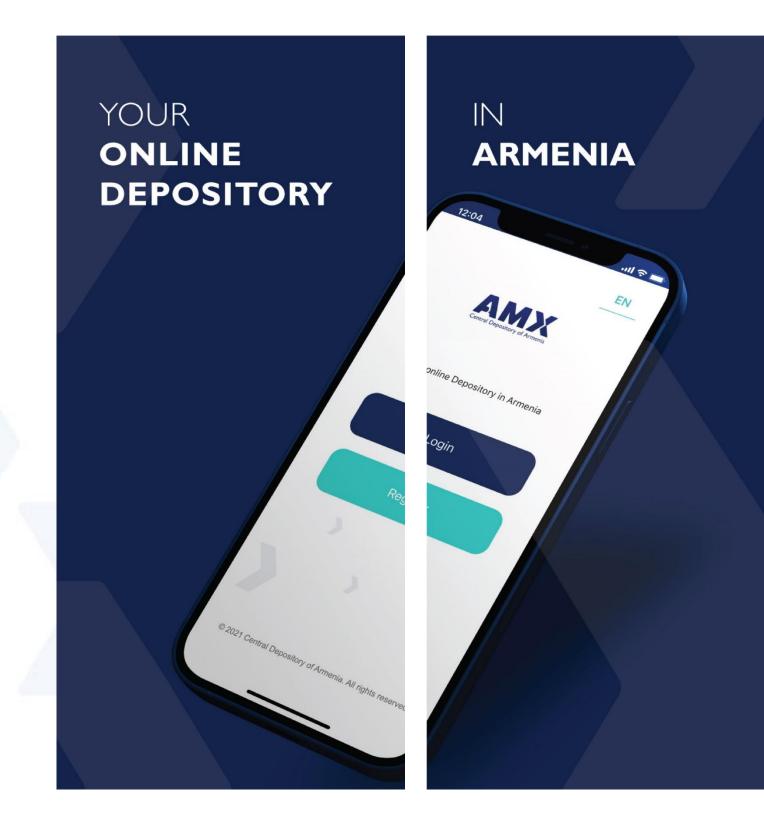
- Worldwide trend
- COVID-19
- Enable automation
- Increase data quality
- Collect and structure all that data
- Smarter software opportunities
- Higher process efficiency
- Lower transaction costs
- Better control of business operations













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Availability Web platforms, iOS and Android





Support Technical and advisory support



Integrations with

DEPEND (Percival software)

All data is automatically synchronized with DEPEND.



Security

Advanced security protocol









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CENTRAL DEPOSITORY of ARMENIA

E-VOTING

Robust provision of vote materials

Touch and vote instantly

New version every year Updates of the version

Customizable Adjustable to company needs and branding



User friendly interface All functions are available in I click



Web

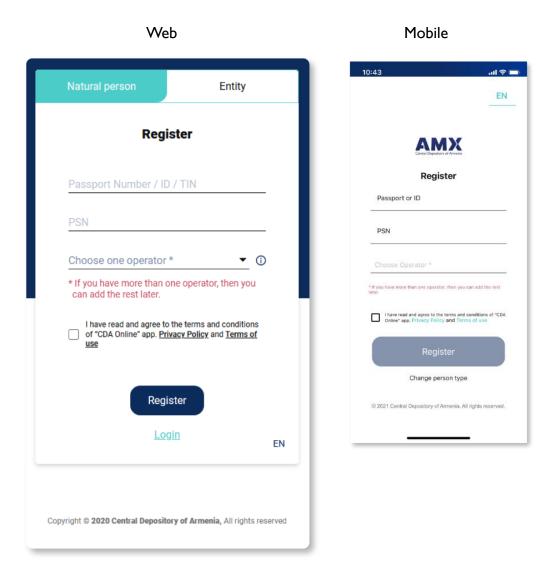
If the inserted data matches the database, **CDA Online** application automatically generates a login and sends verification code to the user's e-mail.

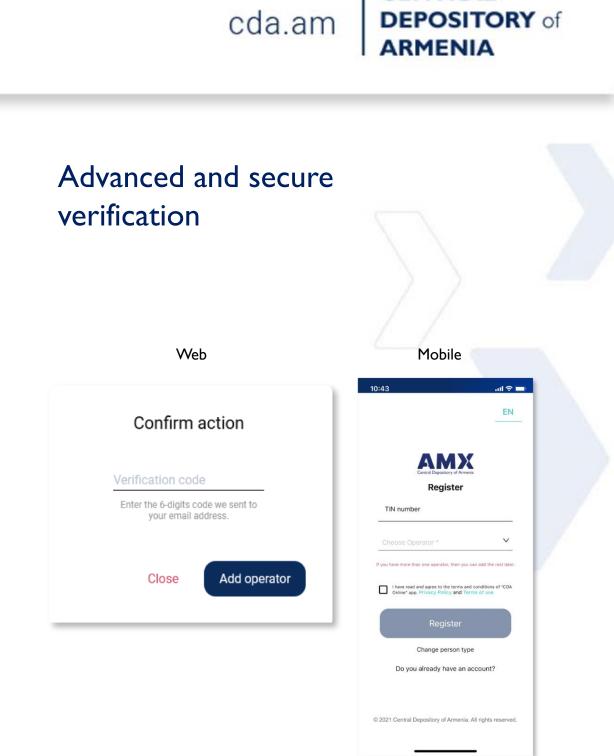
Mobile

EN

Natural person Entity Register AMX Register Passport Number / ID / TIN Private person Entity • () Choose one operator * Do you already have an account? * If you have more than one operator, then you can add the rest later. I have read and agree to the terms and conditions of "CDA Online" app. Privacy Policy and Terms of ral Depository of Armenia. All rights reserve Register Login EN Copyright © 2020 Central Depository of Armenia, All rights reserved

Registration to application can be done either as a Natural person or Entity, by completing necessary fields.





CENTRAL



All the commissions generated in application can be paid via vPos using bank card or via cash directly to AO.

User can see both pending payments and payment history. | Each Card payment will be verified.

3:36		II LTE 🚍								
Payments		0 -	Central Depository of Armenia	Home / Payments						
Unpaid Custody payments		Custody payments	E-Vote	Pending payments	Payments history					
Date Participant ISIN	2021-03-31 ACBAB AMVRRKS10SU0		PensionChatPayments	In this sec option, the	ion you can find your unpaid dept payment will be made via Accoun	s. Also using our application, yo nt Operator without using this ap	ou can choose "card" option oplication payment method.	and the payment v	vill be charged by using your	card's credentials. Otherwise choosing "Cash"
Amount	1270.519999		About -	Transfers						
Issuer name	«Վարարակն» Փակ բաժնետիրական			Action	Commission (AMD)	Date	Transfer type	ISIN	Transaction status	Payment status
Date Participant	ընկերություն 2021-04-30 ACBAB				6000	2020-12-08	Portfolio		•	Pending
ISIN	AMVRRKS10SU0									
Pay with card	Pay by cas	h		Choose paym	ent method 🛈					Total cost: 6000 AMD
	Operators Funded Pension	Chat								Reset Continue

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Chat with Technical Support and AO

12:09 1	ail 🗢 🖿	Central Depository of Armenia	Home / Chat			
🗲 Chat	0 -	Central Depository of Armenia				
Technical Support		Securities	«Լենդմարկ Կապիտալ» ՓԲԸ		Start conversation	
		道 E-Vote	Technical support			Hi, I have a pro
rev		S Pension	«ԱՐԱՐԱՏԲԱՆԿ» ԲԲԸ			a few secon
3 months ago		Chat				
նեեյ		Payments About				
		U)				
3 months ago Ii dear user.						
3 months ago						
3 months ago						
i dear user.						
ter your text						
yment E-voting Operators Funde	\$ d Pension			Type message here		Ø
				.,,		C/r

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Pension Account Balance and Transactions

Using PSN number of User application, the app automatically shows the information about **Retirement account balance and last 10 transactions.**

АМХ				Klekchyar
Central Depository of Armenia	Home / Pension			Balance 334,425.9
E-Vote				Date of request 08/12/2020 10:20:00 Currency AMD
(\$) Pension	Transaction date	Pension fund	Period	Sum
Chat	21/10/2019 14:26:44	BLCON	12.2018	1,510
Payments	21/10/2019 14:26:44	BLCON	11.2018	4,150
About -	10/10/2019 12:47:41	BLCON	09.2019	6,020
	10/10/2019 12:47:41	BLCON	06.2019	9,020
	10/10/2019 12:47:41	BLCON	2019	70,350
	10/10/2019 12:47:41	BLCON	2016	10,015
	10/10/2019 12:47:41	BLCON	2017	12,000
	10/10/2019 12:47:41	BLCON	07.2019	21,150
	10/10/2019 12:47:41	BLCON	08.2019	3,510
	10/10/2019 12:47:41	BLCON	2018	8,000

CENTRAL cda.am **DEPOSITORY** of ARMENIA





After signing agreement for E-voting services CDA opens account for Issuers secretary in Application.

There is also an opportunity to open user in view mode.

		Fill secretary info	rmation				New sec
Full name		Username				\odot	successi User pas
Company name		TIN					the emai
Issuer code		Address:					
Phone number	(i)	Company phone	<u>(</u>)				
E-Mail							
Additional information				Choose picture			
Uiewer							
				Cancel Add			
	-				_		

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CENTRAL DEPOSITORY of ARMENIA

Root Admin retary was created

fully.

sword was sent to address.



Create New Voting & New Question for Voting

User can add new voting anytime by filling necessary information.

Add new voting		Question	
Type Subject	Click here to write the purpose of the meeting	Balance approval	
Creation date 08/12/2020 Start date Record date	-	Dear Shareholders,	
Last voting date End date 🗌 Allow chat		This question is about	
+			
	Cancel Submit	·	

In each question Secretary can add different information, attach files and give options for changing votes.



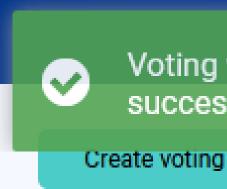


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^{ype} Ordinary	↓ Atta	ach files	
egarding to ccounts	↓ CBL	DvP flow.pd	
/ho suggested? lanagement	•		
nti_resref	,		
Open Close			
bstain			
d			
	Cancel	Add questio	

E-voting Ready to Submit





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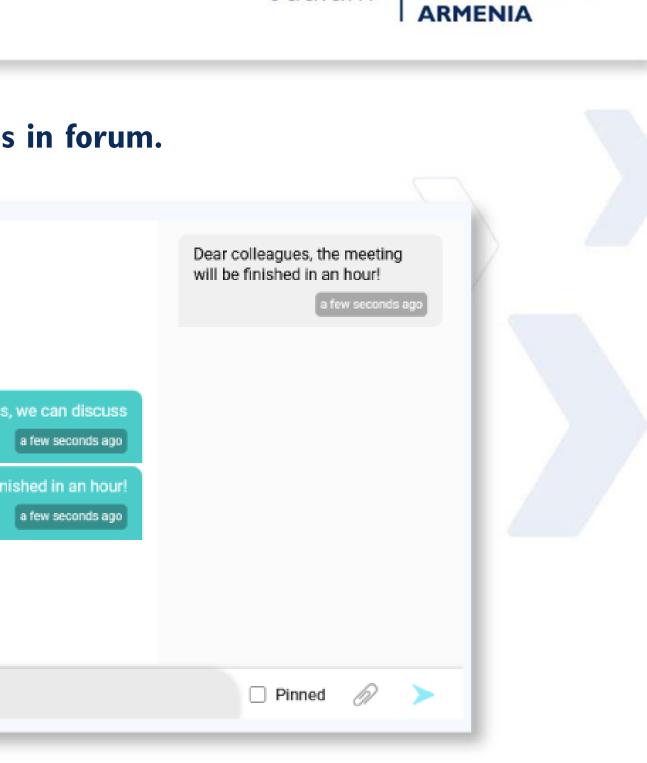
a.adamyan Voting was created

successfully.



Application gives opportunity to users and secretary to discuss questions in forum.

	Start conversation	
a question m Aramyan780 a minute ago		
		Dear colleagues, the meeting
essage here		
ssage here		



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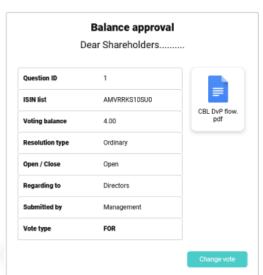
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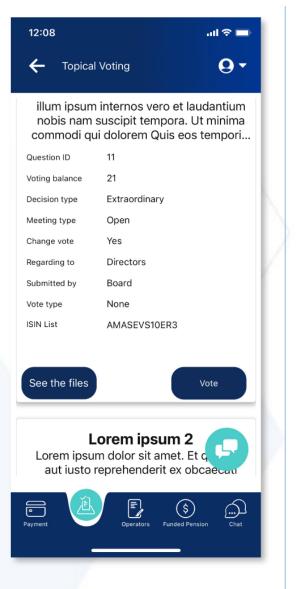
message flow.



User can change the vote before meeting completion if such opportunity has been given by secretary.



Web



Mobile

Web					
	h flow approval hareholders	12:08			
Dear S	narenoiders	←			
Question ID	2				
ISIN list	AMVRRKS10SU0	illu			
Voting balance	4.00	no			
Resolution type	Extraordinary				
Open / Close	Close				
Regarding to	Accounts				
Submitted by	Board				
Vote type	AGAINST				
	Change v	rote			
		_			
		_			
		Loi			
		a			
		Payment			

Mobile



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Web

Equity change report approval

Dear Shareholders,....

Question ID	3	
ISIN list	AMVRRKS10SU0	
Voting balance	4.00	
Resolution type	Special	
Open / Close	Open	
Regarding to	Liquidation	
Submitted by	Board	
Vote type	ABSTAIN	

Mobile

12:11		ail 🗢 🔲
÷	Topical Voting	0 -
	quaerat deserunt a	

accusantium? Eum autem dolorem sit illum ipsum internos vero et laudantium nobis nam suscipit tempora. Ut minima commodi qui dolorem Quis eos tempori...

Question ID	11
Voting balance	21
Decision type	Extraordinary
Meeting type	Open
Change vote	Yes
Regarding to	Directors
Submitted by	Board
Vote type	Against
ISIN List	AMASEVS10ER3
See the files	Vote
Payment	Operators Funded Pension Chat



Meeting Finishing Notification cda.am

After completion of meeting Secretary will receive the information about electronic voting.

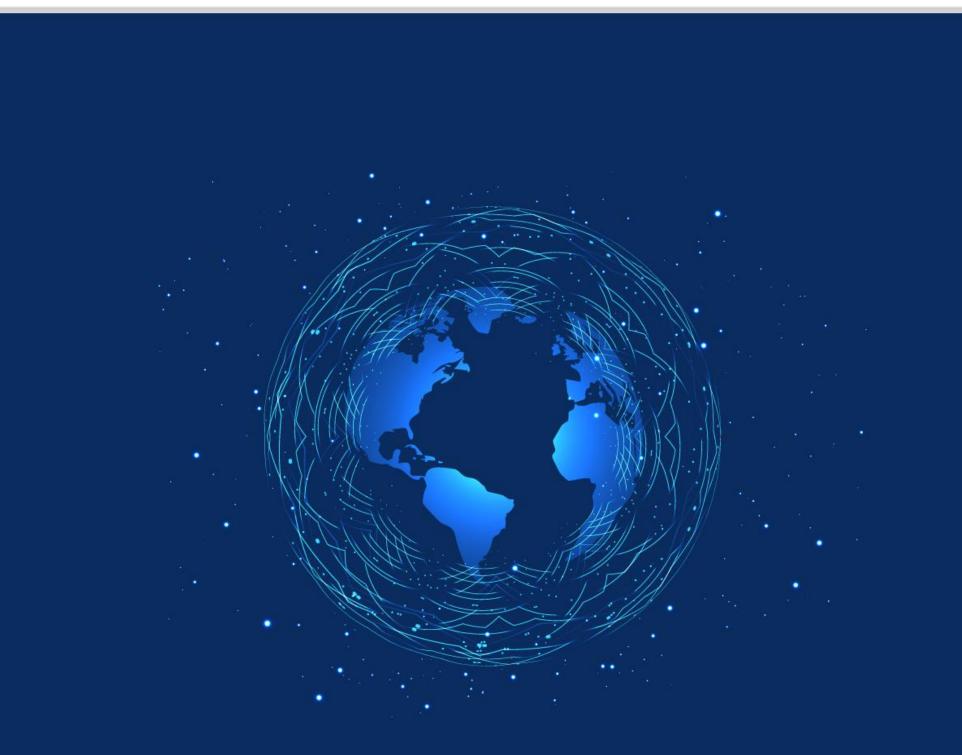
Users receive e-mail with information about their votes.

Balance approval	Cash flow approval	Equity change report approv	al		
Description: Allow to change vo Voting result:	Dear Shareholde te: Yes	rs			
Abstained Fo Agains	r			0% 1% 0%	0 4 0

	Նկ	արագրություն		Յույլ տալ քվ իոփոխել	են	յ Ձեռնպահ		າຖປ	Դեմ	
<wpre>mpg 1</wpre>	Dear Shareholders		ι	Ujn		0	4		0	
≺wng 2	Dear Shareholders		. u	Ujn		0	0		4	
<wng 3<="" td=""><td colspan="2">Dear Shareholders,</td><td>. r</td><td colspan="2">ΩŁ</td><td>4</td><td>0</td><td></td><td>0</td></wng>	Dear Shareholders,		. r	ΩŁ		4	0		0	
		Description		Allow change in vote		Abstained	For	Aga	Against	
Question 1		Dear Shareholders		Yes		0	4	0		
Question 2		Dear Shareholders		Yes		0	0 4			
Question 3		Dear Shareholders,		No	4		0 0			
	Описание из		измен	Разрешить ізменение олосования		Воздержавшийся		За П	ротив	
Вопрос Dear										



- Online account opening
- New opportunities for issuers
- API protocols
- New features from the market



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Thank you!

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